## 2011 Score Card

## Special Reports/Goals/Center Goals

Created Friday, October 26, 2012 11:00:05 AM by mmerrill Reportable Centers --

Year:11, Start Month:1, Months:12, Program:1, Center:2140, Grouping:, Exclude Group:true, Exclude Close:true, Exclude Zero Hour:true, Exclude

Travel:true Goal Year: 2011

Actual Dates: 1/1/2011 to 12/31/2011

Program: 1

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Clients	Actual	Goal	Percent of Goal	Client Budget
Client Count	282	200	141%	
Counseling Hours	916	1,000	92%	
Hours / Client	3.25	5.00	65%	
Pre-venture Clients Percent	38%			
\$ / Client				
\$ / Hour				
Current Period:				
Clients w/5+ Contact Hours	29			
Clients w/5+ (C+P)	48			

Events	Actual	Goal	Percent of Goal	Events Budget
Event Count	39	16	244%	
Attendees	265	160	166%	

## \$ / Attendee

Impact	Actual	Goal	Percent of Goal	Total Budget
Jobs Created	44	35	126%	\$151,243.00
Jobs Retained	7	4	175%	
Capital Formation	\$478,288	\$1,122,000	43%	
Increased Sales	\$881,954	\$186,838	472%	
Contracts Awarded \$	\$65,000	\$10,000	650%	
SBA Loan Count	0	1	0%	
SBA Loans \$	\$0	\$50,000	0%	
Business Starts (impact)	24	10	240%	
Exporting	0			
8(a) Certified	1			
MBE Certified	0			
Technology Improvement	19			
Success Story	1			
New Market	0			
Export Related Impact	0			
Return Capital Formation	3.2	7.4		
Return Increased Sales	5.8	1.2		

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